


Gaylor Electric claims to be a local Elkhart contractor, but "calling them a local Elkhart company is like calling the Wal-Mart store on Grape Road a local Mishawaka company." Gaylor is based in Carmel, Indiana, and has branches in a number of locations, including Phoenix, Arizona, and Charlotte, North Carolina, as well as in Elkhart. The Elkhart branch was established only in 2002.

The City of South Bend is subsidizing the WNIT building to the tune of \$1,000,000. The money will be used specifically for the construction of a facade, and employees on this particular project are supposed to be paid the common construction wage. However, this doesn't change the fact that tax money is being used to support WNIT's building project, and WNIT's building project is using a contractor that pays substandard wages and benefits. WNIT states that they are using a contractor that pays the area standard for wages and benefits for the portion of the project be done with tax dollars. If it is good for that portion of the project why not pay the area wage for all of the project?

We know, from Gaylor's past practice, that it has a "low-road" business model, paying its employees little and cutting corners on safety and training. We expect that it will continue that practice on its contract with WNIT. We encourage WNIT to find obtain certified payroll record and compare what Gaylor's workers are being paid compared to the going area wages.

Gaylor's past practice is to not purchase materials for its large projects locally. We encourage WNIT to provide information showing that all the electrical materials have been purchased from local suppliers.



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